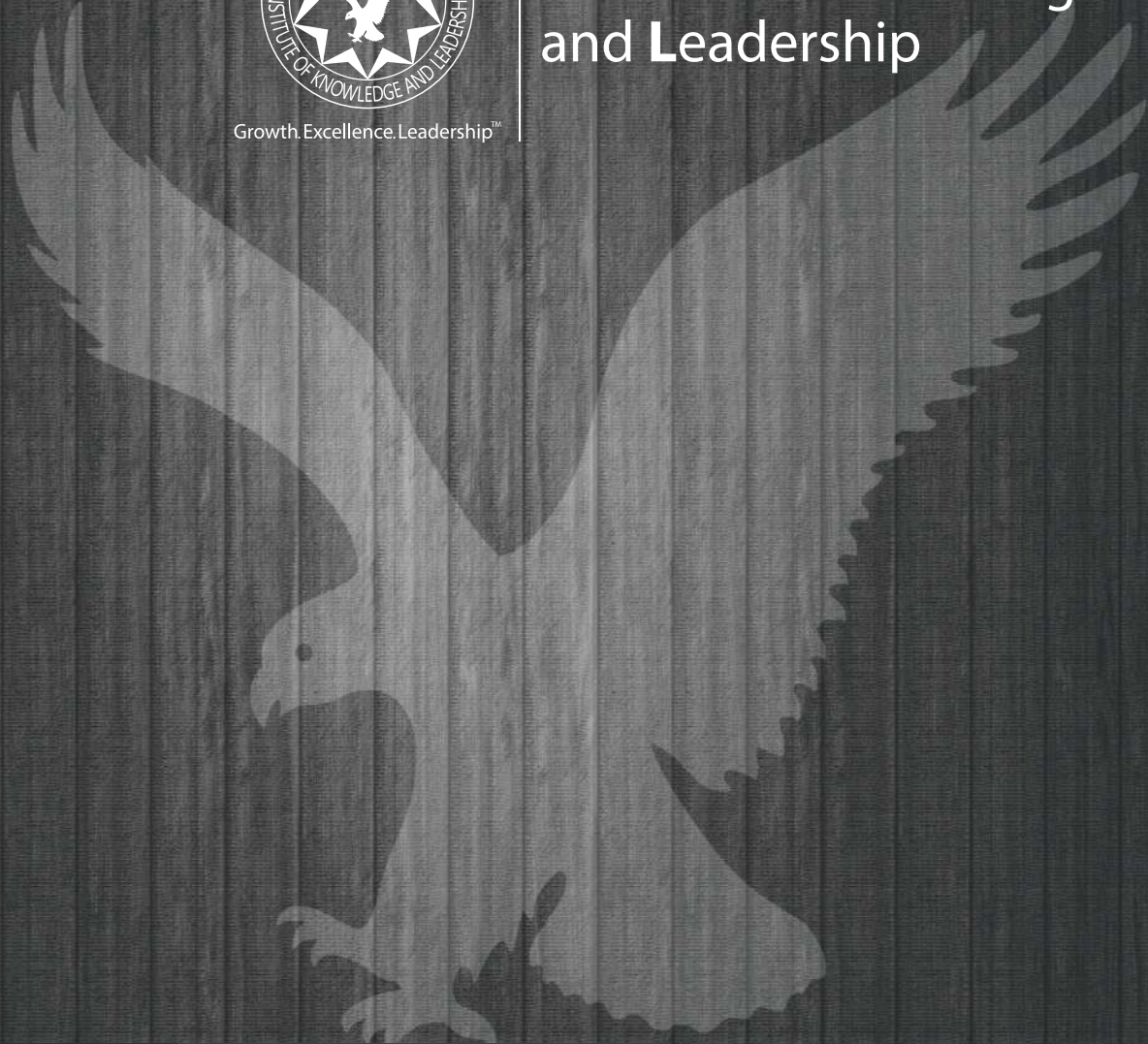




Growth. Excellence. Leadership™

# Institute of Knowledge and Leadership



**UMT**

Estd. 1990



Institute of Knowledge  
and Leadership

## ABOUT IKL

**“Unlock Your Organization’s Potential with IKL, Your Premier Executive Training Partner”**

Elevate your company’s performance with IKL, The Executive Training Center of the esteemed University of Management and Technology (UMT) in Pakistan. With over 15 years of relentless dedication to corporate training and consultancy, we’ve earned our place as a top-ranked training center in the nation.

At IKL, we specialize in understanding the unique needs of both multinational giants and local enterprises, as well as public institutions and developmental sector organizations. Our track record speaks volumes—we’ve successfully empowered numerous Organizations with bespoke solutions tailored precisely to their organizational goals.

**What sets us apart?** Our commitment to cutting-edge, tool-based experiential learning programs. We don’t just train; we immerse participants in real-world scenarios, equipping them with the skills and insights needed to thrive in today’s competitive landscape.

**Our greatest asset?** Our people. IKL boasts a powerhouse team of consultants and trainers, each a seasoned expert in their respective fields. This wealth of intellectual capital ensures that every program we deliver is infused with the latest industry knowledge and best practices.

Partner with IKL today and embark on a journey of transformation. Together, let’s unlock the full potential of your organization and drive unparalleled success in the corporate world.

Ready to take the next step? Contact us now to explore how IKL can propel your company to new heights.



## OUR PHILOSOPHY

IKL has identified **Growth**, **Excellence**, and **Leadership** as three dynamic components of an evolving organisation. This evolution, we believe is the catalyst driving organisation and individual transformation towards leadership in today's market. Hence we have chosen these to be our magna carta.



## OUR VISION

Development of transformative global leaders, textured with rich blended knowledge from academia and industry to serve as co-creators of sustainable competitive advantage for institutional growth.

## OUR MISSION

Creation of value for every individual in a society through an enhanced excellence level.

# WHY I K L ?

IKL provides an opportunity to equip you for future success by providing innovative customer driven corporate training solutions for our corporate clients who are facing the business and market challenges in today's world.



**99%**  
TRAINERS HAVE  
CORPORATE  
EXPERIENCE

MAN HOURS

**447,326**



KNOWLEDGE  
**15** AREAS

**150+**  
PHD TRAINERS



PARTICIPANTS  
**39,000+**

**96%**  
CLIENT  
SATISFACTION





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## OUR CLIENTS



“ IKL holds three decades of talent development experience ”

## IKL CERTIFIED TRAINING PROGRAMS

There are four domains of training programs and services that are being offered at IKL.

- FLAGSHIP OUTBOUND
- BESPOKE IN HOUSE
- PUBLIC PROGRAMS
- CONSULTANCY SERVICES



## FLAGSHIP OUTBOUND

The Outbound training wing of IKL has been a front-runner in providing learning in wilderness since 2003. Challenging both mind and body, outbound expeditions of IKL work as a catalyst in transformational learning and out-of-the-box thinking. IKL aims to play an integral role in the long term development of the corporate firms by adding value to their human capital through cutting-edge and experiential learning based Outbound training programs.

Our training facilitators develop and execute the latest and thrilling team activities through a mix of adventurous tasks such as Zip Line, Wire Bridge, Rafting and Rock Climbing that are undertaken in the enchanted terrains of the high clad mountains of Manoor Valley, Khaghan Valley, Fairy Meadows, Margalla Hills, Donga Gali, Khanpur Dam, etc. Other learning oriented fun-filled camp site events include a bonfire, bar-b-que, treasure hunts, flag capturing, strategic wars, etc. We believe "Safety First" so that all alfresco activities are performed under the watchful eyes of our certified outbound management team.





## BESPOKE IN HOUE

IKL believes that the quality, relevance and rigor of management development programs – not the quantity – are the key for us to stay ahead. IKL's carefully designed programs build close and lasting connections with our clients. Partnering with a selected group of clients, we take the time to understand each company and its critical business issues. As the strategic objectives of organizations evolve over time, our training models respond to these changing needs with flexibility and clarity.

Our customized programs are empowered by the demonstration of state of the art teamwork by our Client Relationship Managers, Research Associates, Facilitators and Services Coordinators.





## PUBLIC PROGRAMS

A doorway to infinite possibilities is what we open through IKL's Public Programs. IKL offers highly demanded Public Programs that normally run for two days. IKL's PPs are not run-of-the-mill mass market training workshops – they focus on specific skill set development and a broader general management perspective, based on experiential learning and interactive exchange. Add the valuable element of peer networking and camaraderie to the cross industry learning experience, and you have IKL's Public Program.

### Personal Development

- Effective Business Writing & Communication Skills
- Mastering Project Management
- MS Excel Advanced Level

### Accounting and Finance

- Departmental Budgeting Techniques for Non-Finance Professionals
- Finance for Non-finance Professionals

### Supply Chain and Operation Management

- Advanced Supervisory Skills
- Inventory and Warehousing Management
- Supply Chain Performance Dashboard

### Human Resource Management

- Certified HR Management Professional (Online)
- Total Rewards Management
- HR Business Partner (HRBP)

### Leadership & Strategy

- Backpack Leadership (BPL-An Outbound Program)
- Building a Sustainable Family Business
- Leadership Skills- A hands-on Learning experience with Simulation
- Management Development Program (MDP)
- Stronger Together (An Outdoor Awayday Program)
- Value Driven Negotiations

### Marketing and Sales

- Digital Marketing and Innovation
- Excellence in Customer Experience
- Marketing Research & Analytics
- Sales Force Management
- Social Media Analytics
- Design Thinking and Problem Solving

## CONSULTANCY SERVICES

IKL assists organizations to improve performances, provide end to end business optimization solutions and focuses on sustainable results in projects and programs. We help organizations turn their vision into reality. Our consultancy package includes the following services:

- Advisory
- Business Solutions
- Coaching
- Facilitation and Process Consultation
- Evaluation
- Project Management
- Strategy Alignment
- Gap Analysis and Audit
- Cost Reduction
- Sourcing Partnership
- Budget Management
- Human Resources
- Supply Chain Mitigation
- Sales and Marketing
- 6S Japanese Methodology
- Performance Appraisal
- Coaching for Senior Management
- Employee Engagement Surveys
- Employee Satisfaction Surveys
- AI for Business

## FLEXIBLE LEARNING MODELS

IKL offers diverse learning methods to its participants. Considering those professionals who may not have time to join the regular training programs, IKL has multiple training forums including Online lectures, Webinars and research articles in different industrial dynamics.



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## WHAT OUR CLIENTS SAY ABOUT US

“

IKL Training employs the transformational learning and techniques which keep the learner actively engaged

Muhammad Harron Chaudhry  
Director Standard Chartered Bank

”

“

As a result of the workshop we have gained new program content that can enhance the job Efficiency and effectiveness

Muhammad Bin Akram  
Hino Motors Limited

”

“

IKL crafted a very unique course which is aligned with the current business practices. It is very thought provoking and based on real-time simulation

Ali Subhan  
Head of Marketing, Urban Sole

”



Growth Excellence Leadership™

Institute of Knowledge and Leadership (IKL)

“

Backpack Leadership Program is a great blend of self assessment, one to one coaching, team building and exciting discussion exercises.

Adeel Anwar  
Head Talent Acquisition, Fatima Group

”

“

A very good experiential training program; where your leadership and team building abilities are stretched to the maximum

Younis Durrani  
HR Manager, British Tobacco Company

”

“

Using nature for learning was the best part of this team building program

Yknud Rasmussmer  
Program Director, Nokia Siemens Network

”



Growth Excellence Leadership™

## Institute of Knowledge and Leadership

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